On behalf of the United Way of Denton County Board of Directors, thank you for joining our efforts to improve and transform lives across Denton County. This year Denton County collaborated to provide a much-needed hand up for many of our neighbors.

With leadership from United Way of Denton County, our community:

• Worked together to recover a two-year Emergency Solutions Grant resulting in $1.2 million of critical state funding to move people experiencing homelessness to housing in Denton County (page 5);
• Built a process to track homelessness, squeeze out inefficiencies, and pool resources to create a system of prevention and intervention for the most vulnerable in Denton County (page 5);
• Celebrated one year of service for the Denton County Veterans Center assuring effective and integrative care for Veterans in crisis and their families, including the Veteran Community Navigator program (page 5);
• Returned a record number of tax refunds for low to moderate income families in Denton County totaling $2.1 million through VITA (page 4);
• Realized over $520,000 in federal, state and local government funding to build capacity to improve lives in Denton County (page 4-5);
• Recognized a growing Denton County equals increased needs, prompting the launch of a capital campaign for the Improving Lives Community Complex to serve people in need today and well into the future (page 3).

Change does not happen alone. We accomplished all this and more because of your investment in United Way of Denton County. Your gifts continue to help neighbors transition from situations of crisis to lives of self-sufficiency.

United Way of Denton County celebrates 65 years of service in 2018. As we look towards the future, thank you for helping us meet the ever-changing needs of our community.

DEAR FRIENDS,

Gary Henderson
President & CEO
United Way of Denton County, Inc.

Lyle Dresher
2017-2018 Board Chair
United Way of Denton County, Inc.

The United Way of Denton County Community Complex will be more than the “United Way” building – it will be a building for the community. When you support this campaign, you are investing in the people of Denton County.

RENOVATION PROJECT

Until recently, United Way of Denton County (UWDC) leased a 4,870 sq. ft. office suite on Teasley Lane which was shared in collaboration with partner agencies, Collective Impact Initiatives, daily operations, and fundraising. Between the multiple uses and the limited space, capacity for further collaboration was limited.

A United Way of Denton County Leadership donor gave UWDC the opportunity to purchase the entire Teasley Lane building (24,000 sq. ft.), which immediately doubled our current space. In addition, long-term tenants in the remaining half of the building provide income to offset the UWDC mortgage. This purchase delivered immediate overcrowding relief while allowing for future expansion to better serve the community.

A capital campaign is underway to renovate and thus transform this 12,000 sq. ft. space into the United Way of Denton County Community Complex to accommodate the growing needs of Denton County today and into the future.

The Community Complex will be just that, a community resource with many uses. Additional conference rooms and an expanded training room will allow for increased multi-use collaborations and partnerships with local colleges & universities, nonprofits, governments, community groups, and volunteers to expand services to improve more lives in Denton County.

Lyle Dresher 2017-2018 Board Chair United Way of Denton County, Inc.
Gary Henderson President & CEO United Way of Denton County, Inc.

"YOUR GIFTS CONTINUE TO HELP NEIGHBORS TRANSITION FROM SITUATIONS OF CRISIS TO LIVES OF SELF-SUFFICIENCY."

3 IMPROVING LIVES COMMUNITY COMPLEX
4-5 OUR WORK BY THE NUMBERS
6 COMMUNITY INVESTMENTS & SERVICES
7 GIVING HONOR ROLL & CORPORATE PARTNERS
8-9 LEADERSHIP OFFERS
10 FINANCIAL INFORMATION
11 BOARD & STAFF

TABLE OF CONTENTS
Our collaborative Coordinated Entry process identifying Denton County individuals experiencing homelessness resulted in a 75.29% increase in need from the traditional one-day homeless Point-In-Time count.

**Children & Families**

- **1,820** Total Tax Returns for Northwest ISD
- **$70K** Total Tax Refund
- **27,438** Pounds of Food Raised During Food Drives
- **1,820** Total Backpacks for Northwest ISD
- **1,300** Individuals Trained
- **$45,000** Total Tax Refund

**VITA: Volunteer Income Tax Assistance**

- **2017**
  - Returns Prepared: 2,845
  - Tax Refund: $1,893,085
- **2018**
  - Returns Prepared: 2,865
  - Tax Refund: $2,145,418

**Mental Health**

- **51** Individuals Trained
- **344** Veterans & Their Families

**Homelessness**

- **12** AGENCIES/NONPROFITS Participating in our Coordinated Entry Process
- **$340K** in grants and program funds for homelessness prevention and intervention programs in Denton County (non-donor dollars)
- **447** Households
- **$340K** in grants and program funds to offer mental health training and promote awareness (non-donor dollars)

**Veterans & Their Families**

- **$73,000** in grants and program funds to help Veterans & Their Families in Denton County (non-donor dollars)
- **75.29%** Increase in need from the traditional one-day homeless Point-In-Time count
PENDING GRANTS DATABASE

12 MONTHS
2017-2018

15,266

1,523

1,828

539

342

613

915

2,302

10,302

2,156

1,043

999

1,332

864

25,000-$49,999

$50,000-$99,999

$100,000-$249,999

$25,000-$49,999

$5,000-$9,999

$1,000-$4,999

We know that it takes everyone working together to help solve the complex problems our community faces. Thank you to all our partners who are making Denton County a better place.

We gifted local nonprofits $350,000

GIVING HONOR ROLL

Denton County Homeless Leadership Team

Denton County Food Bank

Youth & Family Counseling

Ranch Hand Rescue

Sanger ISD Student Outreach

Monsignor King Outreach Center

MHMR of Denton County

Denton County Homelessness Leadership Team

Denton County Food Bank

Youth & Family Counseling

Ranch Hand Rescue

Sanger ISD Student Outreach

Monsignor King Outreach Center

MHMR of Denton County

Denton County Homelessness Leadership Team

Denton County Food Bank

Youth & Family Counseling

Ranch Hand Rescue

Sanger ISD Student Outreach

Monsignor King Outreach Center

MHMR of Denton County
## 2017-2018 Annual Report

### Leadership Givers

<table>
<thead>
<tr>
<th>Category</th>
<th>Name</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Emerald</td>
<td>999-$750</td>
<td>-</td>
</tr>
<tr>
<td>Platinum</td>
<td>4,999-$5,000</td>
<td>-</td>
</tr>
<tr>
<td>Diamond</td>
<td>9,999-$5,000</td>
<td>-</td>
</tr>
<tr>
<td>Sapphire</td>
<td>10,000-$24,999</td>
<td>-</td>
</tr>
<tr>
<td>Emerald</td>
<td>25,000-$49,999</td>
<td>-</td>
</tr>
<tr>
<td>Diamond</td>
<td>50,000-$99,999</td>
<td>-</td>
</tr>
<tr>
<td>Gold</td>
<td>250,000+$</td>
<td>-</td>
</tr>
</tbody>
</table>

### Capitol Campaign Givers

<table>
<thead>
<tr>
<th>Name</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mike &amp; Vicki Smith</td>
<td>$250,000+$</td>
</tr>
</tbody>
</table>

### PLATINUM PILLARS

- John & Linda McNatt
- John & Mindy McAfee
- John & Sarah McFarland
- John & Debie Mackett
- John & Beth McCombs
- John & Linda McCall
- John & Amy McAllister
- John & Susan McCall
- John & Mary McCullough
- John & Cindy McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Elizabeth McCullough
- John & Susan McCullough
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullough
- John & Linda McCulloch
- John & Mary McCullough
- John & Emily McCullogue
- John & Linda McCullough
- John & Mary McCullogue
- John & Emily McCullogue
- John & Linda McCullough
- John & Mary McCullogue
- John & Emily McCullogue
- John & Linda McCullough
- John & Mary McCullogue
- John & Emily McCullogue
- John & Linda McCullough
- John & Mary McCullogue
- John & Emily McCullogue
- John & Linda McCullough
- John & Mary McCullogue
- John & Emily McCullogue
- John & Linda McCullough
- John & Mary McCullogue
- John & Emily McCullogue
- John & Linda McCullough
- John & Mary McCullogue
- John & Emily McCullogue
- John & Linda McCullough
- John & Mary McCullogue
- John & Emily McCullog
<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar. 31, 2018</td>
<td>Total Liabilities &amp; Net Assets</td>
<td>$2,308,376</td>
</tr>
<tr>
<td>Mar. 31, 2018</td>
<td>Total IRS Form 990 Expenses</td>
<td>$1,299,031</td>
</tr>
<tr>
<td>Mar. 31, 2018</td>
<td>Total IRS Form 990 Costs</td>
<td>$259,300</td>
</tr>
<tr>
<td>Mar. 31, 2017</td>
<td>Total Liabilities &amp; Net Assets</td>
<td>$2,862,473</td>
</tr>
<tr>
<td>Mar. 31, 2017</td>
<td>Total IRS Form 990 Expenses</td>
<td>$1,274,886</td>
</tr>
</tbody>
</table>

**Program Service Expenses** (81.8%)

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar. 31, 2018</td>
<td>Program Service Expenses</td>
<td>$1,889,031</td>
</tr>
</tbody>
</table>

**Funding Expenses** (10.6%)

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar. 31, 2018</td>
<td>Funding Expenses</td>
<td>$245,485</td>
</tr>
</tbody>
</table>

**Management & General Expenses** (4.9%)

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar. 31, 2018</td>
<td>Management &amp; General Expenses</td>
<td>$114,160</td>
</tr>
</tbody>
</table>

**Designated Funds Payable** (2.5%)

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar. 31, 2017</td>
<td>Designated Funds Payable</td>
<td>$9,436</td>
</tr>
</tbody>
</table>

**Accounts Payable**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar. 31, 2017</td>
<td>Accounts Payable</td>
<td>$150,000</td>
</tr>
</tbody>
</table>

**Unrestricted Net Assets**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar. 31, 2017</td>
<td>Unrestricted Net Assets</td>
<td>$150,000</td>
</tr>
</tbody>
</table>

**Cash & Cash Equivalents**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar. 31, 2018</td>
<td>Cash &amp; Cash Equivalents</td>
<td>$9,436</td>
</tr>
</tbody>
</table>

**Total Assets**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar. 31, 2018</td>
<td>Total Assets</td>
<td>$3,264,656</td>
</tr>
</tbody>
</table>

**Total Public Support and Revenue**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar. 31, 2018</td>
<td>Total Public Support and Revenue</td>
<td>$2,591,184</td>
</tr>
</tbody>
</table>

**Property & Equipment**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar. 31, 2017</td>
<td>Property &amp; Equipment</td>
<td>$59,200</td>
</tr>
</tbody>
</table>

**Prepaid Expenses**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar. 31, 2017</td>
<td>Prepaid Expenses</td>
<td>$9,436</td>
</tr>
</tbody>
</table>

**Accounts Receivable – Other**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar. 31, 2017</td>
<td>Accounts Receivable – Other</td>
<td>$9,436</td>
</tr>
</tbody>
</table>

**Total Public Support and Revenue**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar. 31, 2018</td>
<td>Total Public Support and Revenue</td>
<td>$2,090,911</td>
</tr>
</tbody>
</table>

**Expenses**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar. 31, 2018</td>
<td>Total Expenses</td>
<td>$2,308,376</td>
</tr>
</tbody>
</table>

**Total Liabilities & Net Assets**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar. 31, 2017</td>
<td>Total Liabilities &amp; Net Assets</td>
<td>$2,862,473</td>
</tr>
</tbody>
</table>

**Capital Campaign Expenses** (2.5%)

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar. 31, 2017</td>
<td>Capital Campaign Expenses</td>
<td>$2,591,133</td>
</tr>
</tbody>
</table>

**Management & General Expenses**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar. 31, 2018</td>
<td>Management &amp; General Expenses</td>
<td>$114,160</td>
</tr>
</tbody>
</table>

**Utilizing $259,300 for growth parallel to the current trajectory of the county (Page 3).**

**United Way of Denton County**

**Fundraising Expenses**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar. 31, 2018</td>
<td>Fundraising Expenses</td>
<td>$245,485</td>
</tr>
</tbody>
</table>

**Total IRS Form 990 Expenses**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar. 31, 2018</td>
<td>Total IRS Form 990 Expenses</td>
<td>$1,299,031</td>
</tr>
</tbody>
</table>

**Program Service Expenses**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar. 31, 2018</td>
<td>Program Service Expenses</td>
<td>$1,889,031</td>
</tr>
</tbody>
</table>

**Fundraising Expenses**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar. 31, 2018</td>
<td>Fundraising Expenses</td>
<td>$245,485</td>
</tr>
</tbody>
</table>

**Management & General Expenses**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar. 31, 2018</td>
<td>Management &amp; General Expenses</td>
<td>$114,160</td>
</tr>
</tbody>
</table>

**Total IRS Form 990 Expenses**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar. 31, 2018</td>
<td>Total IRS Form 990 Expenses</td>
<td>$2,308,376</td>
</tr>
</tbody>
</table>

**Contributes 325,890 to the value of volunteer time.**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct. 1, 2018</td>
<td>Total IRS Form 990 Expenses</td>
<td>$2,308,376</td>
</tr>
</tbody>
</table>
We LIVE UNITED 4 Denton County

ONE

to help

CHILDREN & FAMILIES
SUCCEED

TWO

to guide and

SERVE VETERANS
AND THEIR FAMILIES

THREE

to advocate for overall

MENTAL HEALTH

FOUR

to make

HOMELESSNESS
RARE, BRIEF & NONRECURRING

#UNITED4DentonCounty

1314 Teasley Ln, Denton, TX 76205
UnitedWayDenton.org
P. 940-566-5851